

Message Text

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12

ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-11 FEA-02 DRC-01 RSC-01

(ISO) W

----- 047293

R 011608Z FEB 74

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 2632

UNCLAS LAGOS 00926

E.O. 11652 : N/A

TAGS : ENRG, NI

SUBJ : ENERGY: NIGERIAN PETROLEUM REFINERY PROJECT

REF : LAGOS 4351, MAY 30, 1973

PASS COMMERCE

1. MINISTRY OF MINES AND POWER MAILED PREQUALIFICATION PAPERS JANUARY 22 TO FOUR US CONTRACTING FIRMS. EMBASSY HAS BEEN REQUESTED FOLLOW-UP BY INFORMING THESE FIRMS "BY THE QUICKEST MEDIUM AT YOUR DISPOSAL" THAT DOCUMENTS

ENROUTE. THE FOUR FIRMS WITH ADDRESSES TO WHICH DOCUMENTS ADDRESSED AND TELEPHONE NUMBERS ADDED BY EMBASSY ARE:

- A. LITWIN CORP 1 EAST 53RD, NEW YORK 713/621-9310
- B. RALPH M. PARSONS 617 W. 7TH, LOSANGELES 213/629-2484
- C. BECHTEL CORP. 50 BEALE ST, SANFRANCISCO 415/433-4567
- D. CHEMICO 320 PACK AVENUE, NEW YORK 212/239-5100

2. ACTION TAKEN. AS REQUESTED, EMBASSY HAS GIVEN MINISTRY TELEX NUMBERS FOR ALL FOUR FIRMS (EXCEPT LITWIN WHICH UNAVAILABLE). WE HAVE ALSO POINTED OUT INTEREST IN THIS PROJECT EXPRESSED BY OTHER FIRMS (E.G. FLUOR, FOSTER WHEELER, J.F. PRITCHARD, VAND PROCON) AND INQUIRED IF MINISTRY WISHES GIVE INVITATION TO PREQUALIFY WIDE PUBLICITY. CHEMICO REP HAPPENED BE IN LAGOS FOR ANOTHER PROJECT WHEN MINISTRY'S UNCLASSIFIED

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REQUEST RECEIVED, SO HE HAS BEEN INFORMED.

3. ACTION REQUESTED,. PLEASE INFORM EACH OF THE FOUR FIRMS BY TELEPHONE THAT DOCUMENTS ENROUTE. PLEASE ADVISE PROPER ADDRESS AND TELEX FOR LITWIN.

4. COMMENT: JUDGING FROM MISSPELLINGS AND ANACHRONISTIC ADDRESSES, CHOICE OF THE FOUR FIRMS PROBABLY NOT RESULT OF RECENT CONTACTS BUT FROM DATED SOURCES. ONE WONDERS IF FIRMS OF THE NATIONALITY RECEIVED SAME TREATMENT. SPECIFICALLY, THERE IS STRONG LOCAL ASSUMPTION THAT PROJECT CONSULTANTS (BEICIP, ENGINEERING BRANCH OF FRENCH PETROLEUM INSTITUTE) WILL INSURE THAT PROCESS LICENSOR AND CONSTRUCTOR ARE ALSO FRENCH. EMBASSY WILL INVESTIGATE AND REPORT WHEN ADDITIONAL DETAILS AVAILABLE. MEANWHILE, THIS INDICATION OF SOME PROGRESS ON SECOND NIGERIAN REFINERY IS REASSURING, EVEN THOUGH NOTHING ELSE APPEARS TO HAVE BEEN ACCOMPLISHED SINCE EMBASSY'S REPORT OF EIGHT MONTHS AGO (REFTEL).
CROSBY

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Message Attributes

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